

The Magazine the Valley Lives By



ABOUT US

Lehigh Valley Style is a **MARKETING FORCE**

that actively connects local businesses to our engaged audience through print, digital, social media & events.

Now in our 23rd year, we're a magazine and so much more—creating compelling content that celebrates and unites a community of likeminded individuals who live, work, eat, shop and socialize here. With multiple platforms to build connections between our readers, our advertisers and our region, we're *the* magazine the Valley lives by.

THANK YOU TO OUR LONGSTANDING ADVERTISING PARTNERS:

Broadband

Powered by RCN

Lehigh Valley Health Network

SAVORY GRILLE

StLuke

PAXOS RESTAURANTS





610-865-9100

WIND CREEK

NOW, MORE THAN EVER, A GREAT REGION DESERVES A GREAT MAGAZINE

OUR AUDIENCE

LOOKING TO CONNECT

with the most influential audience in the Lehigh Valley? Your search is over.



The *Style* reader is socially active, community conscious, well-educated, upwardly mobile and engaged with the *LVS* brand.

You don't need to reach everyone, just THE RIGHT ONES.

GET TO KNOW OUR READERSHIP

Source: FieldGoals.US 2023

DISTRIBUTION

12 issues per year 9" wide, perfect bound, 4-color glossy

70,000

Monthly print & digital readership

15,000

Monthly print circulation

Distributed to paid subscribers, partner organization members, advertising businesses and high-traffic waiting rooms. On sale at Barnes and Noble and Wegmans locations throughout the Valley.

READER PROFILE	AGE GROUPS
75% Female 25% Male	13% 25-34
60% have household incomes over \$100k (vs. 23% of the market)	23% 35-44
	21% 45-54
86% own their homes (vs. 68% of the market)	26% 55-64
	17% 65+

FAVORITE LOCAL PUBLICATION

65% Lehigh Valley Style
5% Fig Lehigh Valley
3% Lehigh Valley Voice

COUNTY OF RESIDENCE

53% Lehigh 42% Northampton

EDITORIAL AT A GLANCE 2024



January Fresh Starts **Plus: Lehiah Vallev** Style Weddings

SPACE: 3.1.24 ART: 3.8.24



May People of the Valley

SPACE: 7.5.24 ART: 7.12.24 **STYLE MARKET:**



September Fall Home & The Arts **STYLE MARKET:** - New Year's Health, Beauty & Wellness Guide - Lehigh Valley Style Weddings 2024



STYLE MARKET:

- Local Living

- Outdoor Drinks

- Faces of the Valley

SPOTLIGHTS:

Fall Home

PROFESSIONAL

PROFILES:

Under 40

Fall Fashion & Beauty

- What to Do This Fall

Builders, Architects

- Great Places to Work

& Home Interiors

- Up and Coming

- Fall Arts & Culture

PLUS:

Guide

- Spring Home & Garden

- Mother's Day Gift

- Continuing Education & Adult Learning - Wedding Professionals - Fitness Professionals

SPOTLIGHTS: - Fitness & Wellness Professionals



SPACE: 4.5.24 ART: 4.12.24

June

Summer Fun

Plus: Pet Photo Contest

VALLEY

SPACE: 8.2.24 ART: 8.9.24

October

Healthy Livina

Plus: LVS Guide to

Beauty & Wellness

SPACE: 12.1.23 ART: 12.8.23



STYLE MARKET:

STYLE MARKET:

- Summer Fun

PROFESSIONAL

- Real Estate

& Mortgage

SPOTLIGHTS: - Outdoor Dining

STYLE MARKET:

& Wellness

PROFESSIONAL

& Wellness

PROFILES:

- Health, Beauty

- Medical, Dental

- Fall Home

PROFILES:

Guide

- Pampered Pets

- Father's Day Gift

- Valentine Gift Guide







March Spring Home **Plus: Senior Wellness**

SPACE: 1.5.24 ART: 1.12.24

SPACE: 5.3.24 ART: 5.10.24

STYLE MARKET: - Best of the Lehigh Valley - Summer Fun

STYLE MARKET:

- Spring Home

PROFESSIONAL

- Senior Living

SPOTLIGHTS:

- Golf Local

PROFILES:

eena

- Senior Wellness

- Builders, Architects

& Home Interiors

PROFESSIONAL **PROFILES:** - Real Estate & Mortgage

- Holiday Gift Guide

PROFESSIONAL **PROFILES:** - Food & Drink - Financial, Accounting & Investments

- Fat & Drink Local Annual Guide

- Fall Home

PLUS:

December The Holiday

SPACE: 2.2.24 ART: 2.9.24

hspiratio

April

Outdoor Livina

SPACE: 5.31.24 ART: 6.7.24

Influential Wom

Issue

The

STYLE MARKET: - Spring Home & Garden Green Style/ Eco Market Spring Fashion & Beauty

PROFESSIONAL **PROFILES:**

- Landscape & Outdoor Design - Who's Who in Business

SPOTLIGHTS:

- Indoor & Outdoor Plants

STYLE MARKET:

Women's Fashion, Beauty & Wellness

PROFESSIONAL **PROFILES:** - Women Who

Move the Vallev

SPOTLIGHTS: - Beauty Artists

August The Women's Edition

SPACE: 10.4.24 ART: 10.11.24

Edition

STYLE MARKET: - Holiday Gift

Guide - Holidav Home





November The Food Edition and **Restaurant Awards** Plus: Shop Local Guidebook

July Best of the Lehiah Vallev





PREFERRED RATES & DEADLINES 2024

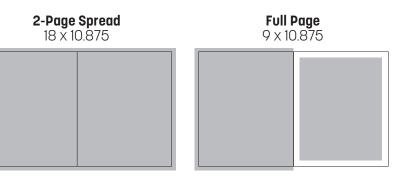
PREFERRED RATES

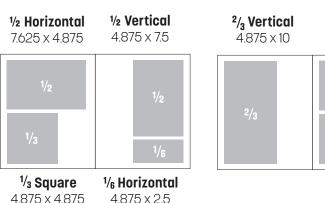
RATES AVAILABLE UPON REQUEST

AD DEADLINE CALENDAR

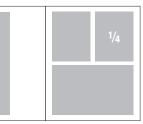
EDITION SPACE RESERVATION | ARTWORK SUBMISSION

JANUARY 11.3.23 | 11.10.23 FEBRUARY 12.1.23 | 12.8.23 MARCH 1.5.24 | 1.12.24 APRIL 2.2.24 | 2.9.24 MAY 3.1.24 | 3.8.24 JUNE 4.5.24 | 4.12.24 JULY 5.3.24 | 5.10.24 AUGUST 5.31.24 | 6.7.24 SEPTEMBER 7.5.24 | 7.12.24 OCTOBER 8.2.24 | 8.9.24 NOVEMBER 9.6.24 | 9.13.24 DECEMBER 10.4.24 | 10.11.24



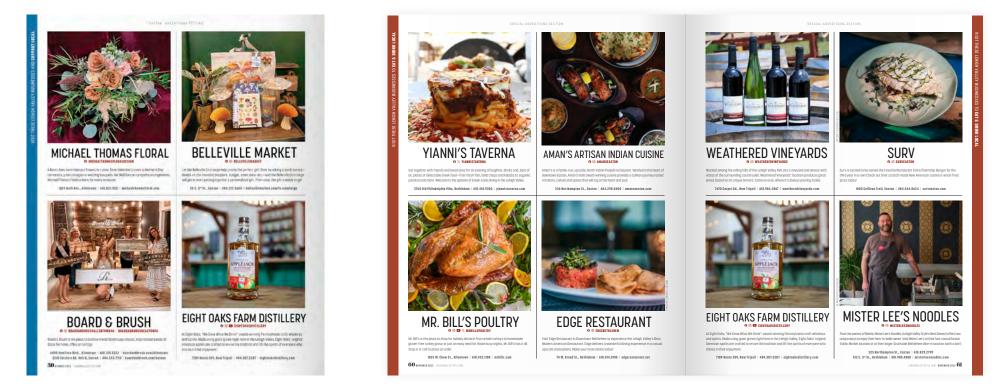


1/4 Vertical** 3.75 x 4.875



**Specialty Ad Sections Only

SPECIALTY AD SECTIONS



SUPPORT LOCAL + EAT & DRINK LOCAL OUR READERS LOVE SMALL BUSINESSES & FOOD

Feature your small business or restaurant in a fresh and dynamic way in the pages of *Lehigh Valley Style!* Simply supply us with a photo and up to 40 words of text describing either (1) your business in general, (2) a special promotion or sale you're having this month, OR (3) a specific product you'd like to feature—along with address, phone and website—and we'll create the ad for you.

All Support / Eat & Drink Local ads include:

photo, business name, address, phone number, website. All profiles must be written in the third person point of view. Writing assistance can be provided for additional fee.

SUPPORT / EAT & DRINK LOCAL RATES

RATES AVAILABLE UPON REQUES

All rates shown are 4-color; net per insertion. No other discounts will apply.

SPECIALTY AD SECTIONS



built on honesty, integrity and quality," says owner Ken Spence. "We understand the inique aspect of each project and we are ed not only to meet but to exceed the Masonry is a building moterial typical ssociated with strength. longevity and eavily Its diverse range of materials is unparalleled and its application and design ations are limitless. Interior or exterelement of beauty to every project. 'Our team would enjoy working with you to design and build your upcoming project.

Systems, the only Long family in the water treatmen

Lehigh Valley Water Systems provides unmatched

apabilities for both residential and commercial nstallations as well as in-depth knowledge about

various water softener systems. Their technician

custom-design products for the Lehigh Valley's water supply and offer the support needed to extend the

systems' lifesnan, Lehigh Valley Water Systems also

rovides regular salt deliveries and service to further implify the process for their customers.

Additionally, the company's newly renovated retail

ocation is open for all customers Monday through friday from 8 a.m. until 5 p.m. Customers are always

welcome to stop in for free water tests, salt, filters, to

LEHIGH VALLEY

2782 PA Pt. 309, Brefield

615 395 2005 [ehisbeelleywetersystems

THE LEHIGH VALLEY'S WATER SOFTENER EXPERTS Founders Barry and Ben Long of Lehigh Valley Wate

Owned and approval for the privileges family in the regime business. Labich Valuer Water Systems is ready to serve with every if the needed for water suffering, water Binstein and water tree



TRENCH ADVERTIANCE SECTION. THE LEHIGH VALLEY'S PREMIER BUILDER





We high easy quartity of paralelessance is an vice, it is compositive price, while other ang operatories for beauty, and concerning and it sectionality in any interform or some of space. They are to

Since 2012, G Contracting and Design has continued to emerge as the Lehigh Valley's premier home remodeler. They strive to maintain this title with their continued commitment provide exceptional design and installation ervices. This starts with prioritizing their expertise, focusing on kitchens, bathrooms, home additions and interior remodels. In doing this, they can give each project the attention it dese With over a century of trade practice and 35-plus years of design experience, homeowners can that the project they've always dreamed of will that the project they we always dreamed of will effortlessly become a reality. From the Initial contact, through project completion, the team at G Contracting is with their

clients every step of the way. They will seamlessly handle all aspects of the project, ranging from in-home project assessments and per meetings with a designer, to full project ourdination and m-site project management throughout the construction process.

Every detail is meticulously reviewed, allowing G Contracting to truly take any stress of the remodel process away from the homeowne They utilize industry-leading technology to ensure their clients have a clear vision of their project, while also providing an accessible line of numanication to reach any team member All craftsmanship provided by G Contracting is backed with a stellar five-year warranty, proving their confidence in their abilities. What's mot G Contracting goes the extra mile by offering zero-percent finance options, making the remode process even more attainable for homeowners. For those seeking trust and reliability, do not besitate to contact G Contracting and take the first step



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JANUARY

- Insurance Agencies - Continuing Education & Adult Learning
- Wedding Professionals
- Fitness Professionals

FEBRUARY

- Men in Business Entrepreneurs
- Causes in the Valley
- Business Milestones

MARCH

- Builders, Architects & Home Interiors
- Senior Livina

APRIL

- Landscape & Outdoor Design - Who's Who
- in Business

MAY

- See "Faces of the Valley" for details

JUNE

- Real Estate & Mortgage

JULY

- Real Estate & Mortagae

AUGUST

- Women Who Move the Vallev

SEPTEMBER

- Builders, Architects
- & Home Interiors
- Up and Coming
- Under 40
- Great Places to Work

OCTOBER

- Medical, Dental & Wellness

NOVEMBER

- Food & Drink - Financial,
- Accounting
- & Investments

DECEMBER

- Select Dentists - Family Businesses

PROFESSIONAL PROFILES

Tell us how you got your start, what you specialize in, where you've been, what's on the horizon-it's all up to you! Simply submit your professional bio along with a high-resolution digital image and we'll take it from there. Need a new portrait? We can recommend a photographer to help you. This is your chance to tell your story in Style.

All rates shown are 4-color; net per insertion. No other discounts will apply.

All Professional Profile ads include:

photo, business name, address, phone number, website.

All profiles must be written in the third person point of view.

Writing assistance can be provided for additional fee.

PROFESSIONAL PROFILE RATES

owards transforming a home



SPECIALTY AD SECTIONS



JANUARY

- New Year's Health, Beauty & Wellness Guide

FEBRUARY

- Valentine Gift Guide
- For the Guys:
- Fashion, Fitness, Entertainment - Private Schools & Education

MARCH

- Spring Home & Garden
- Senior Wellness

APRIL

- Spring Home & Garden
- Green Style / Eco Market
- Spring Fashion & Beauty

MAY

- Spring Home & Garden
- Mother's Day Gift Guide
- Local Living

JUNE

- Pampered Pets
- Father's Day Gift Guide
- Summer Fun

JULY

- Best of the Lehigh Valley
- Summer Fun

AUGUST

- Women's Fashion, Beauty & Wellness

SEPTEMBER

- Fall Home
- Fall Fashion & Beauty
- What to Do This Fall
- Fall Arts & Culture

OCTOBER

- Fall Home
- Health, Beauty & Wellness

NOVEMBER

- Holiday Gift Guide
- Fall Home

DECEMBER

- Holiday Gift Guide
- Holiday Home

STYLE MARKET

The Style Market special advertising section provides maximum exposure to our readers at a manageable price, allowing any business to reach the right audience with frequency. Style Market ads are grouped on specialty themed pages throughout each edition.

All rates shown are 4-color; net per insertion. No other discounts will apply.

STYLE MARKET RATES

FACES OF THE VALLEY MAY 2024

PUT A FACE FACE TO YOUR NAME

Give the Valley a face-to-face introduction to your business in the May 2024 edition of *Lehigh Valley Style*.

Your individual or team portrait will be taken by one of our skilled photographers at your location and will appear in a dynamic section of the magazine featuring blackand-white editorial-style profiles of the movers and shakers in the region.

FACES OF THE VALLEY RATES

RATES AVAILABLE UPON REQUEST



ALL "FACES" PROFILES INCLUDE

30-minute professional photo shoot with a *Lehigh Valley Style* photographer and up to 200 words of professionally written copy, describing you and your business, based on information you provide to our writing team.

The sooner you reserve your space, the earlier we can schedule your photo shoot and written profile.

Net per insertion. No other discounts will apply.

YOU WILL ALSO RECEIVE

- One "As Seen in *Lehigh Valley Style*" **laminated display** copy of your profile (with easel back).
- Ten copies of the May edition of Lehigh Valley Style.
- **One day of online exposure** via the official *Lehigh Valley Style* Facebook page (more than 17,000 likes!).

Reserve space no later than 3.1.24. All photo sessions and profiles must be completed by 3.15.24 in order to be included in the May edition.

SIGNATURE EVENTS







CELEBRATE WITH STYLe events are highly anticin

Lehigh Valley Style events are highly anticipated, customized experiences that go above and beyond the average event.

An invaluable extension of our brand, *Style* events meld distinguished editorial, interactive opportunities and marketing objectives to directly connect our readers with your target audience—**allowing you the opportunity to bring your brand to life for eager attendees.**

INSQUIRE FOR SPONSORSHIP RATES & DATES



January/February Live Well Lehigh Valley: A Day of Beauty & Balance

A Sunday experience featuring in-person workouts, beauty tips & finds, and ideas for healthy living from local businesses, including gyms, salons and spas, through workshops and healthy living sessions.

Attendance: 200

THE **BEST**EVENT OF July Best of the Lehigh Valley Celebration

Bringing the Best of the Lehigh Valley print edition to life, the Best Of celebration highlights over 15 winning restaurants by inviting them to sample bites and drinks alongside live entertainment, photo opportunities and custom-curated sponsor activations.

Attendance: 500



An evening of networking and pop-up shops in support of The Perfect Fit for Working Women. Attendance: 225



September/October Whiskey & Fine Spirits Festival

The Valley's largest spirits festival featuring over 100 spirits, food sampling and a Fine Wine & Good Spirits store in support of the Pediatric Cancer Foundation of the Lehigh Valley.

Attendance: 600

SPONSOR CONTENT

TELL YOUR STORY WITH STYLE

Tell the story of your brand, product or service to the readers of *Lehigh Valley Style* and lehighvalleystyle.com with this unique online content opportunity. This is your chance to give expert advice on a brand-specific topic of your choosing.

Have an expert how-to video? Quick tips showcasing your services? This is the spot to showcase them. We'll pair your content with a strategic Facebook post and inclusion in our Weekender email encouraging clicks to the content on our website, giving you direct visibility to our social and digital audiences.

All sponsor content includes: business name, address, phone number and website. Writing assistance can be provided for an additional fee.

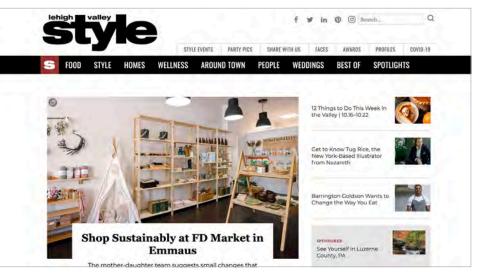
All rates shown are full-color; net per insertion. No other discounts will apply. Image specs: 1200 x 1200 max.

PLEASE NOTE: All content matter is subject to publisher's approval.

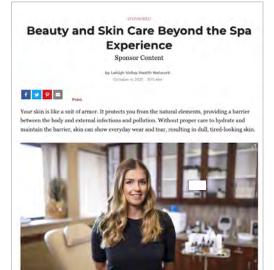
SPONSOR CONTENT RATES

RATES AVAILABLE UPON REQUEST

HIGHLIGHTED ON-SITE CONTENT POST:



SAMPLE SPONSOR POST:



For anyone seeking a rejuvenated complexion, medical esthetician Emily Doster, RN, with LVPG Plastic and Reconstructive Surgery-1243 Cedar Crest, recommends starting with hydration.

FACEBOOK SPONSOR POST:



Demonstration purposes only. Actual format subject to change.

DIGITAL ADVERTISING EXPAND YOUR REACH TO OUR DIGITAL AUDIENCE

As a direct extension of our monthly print edition, *Lehigh Valley Style*'s digital presence offers 24/7 access to the latest news on where to dine, events to attend, people to meet, businesses to visit and everything else our readers need to know to make the most of life in the Lehigh Valley.

LEHIGHVALLEYSTYLE.COM

SOCIAL

30,000 Unique visitors/month **56,000** Pageviews/month Based on a 12-month average

17,000+ Facebook followers 12,800+ Instagram followers

PREMIUM DIGITAL AD RATES

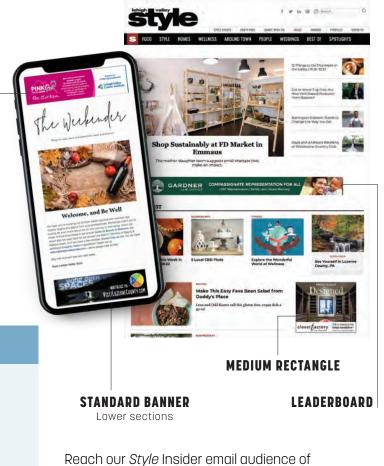
DIGITAL AD RATES

RATES AVAILABLE UPON REQUEST

RATES AVAILABLE UPON REQUEST

PREMIUM BANNER

Top of email



8,700+ in The Weekender email every Thursday.

EMAIL BANNER AD RATES

RATES AVAILABLE UPON REQUEST

TARGETED AD STRATEGIES

FIND. GET. KEEP CUSTOMERS WITH TARGETED EMAIL SOLUTIONS.

Place your message in the inbox of thousands of potential new customers that directly mirror your best prospects.

Customize your audience by zip code, county, state, age, gender, income, personal interests and almost limitless characteristics!

CRAFT THE RIGHT MESSAGE

Being able to precisely target your customers allows you to strategically craft your message to engage the recipient. Design your own email and we'll deliver it—or work with our creative team to customize and launch your email campaign.

PRECISELY TARGET YOUR BEST PROSPECTS BY:

GeographyIntHouseholdHeBuying ActivityOcIncome &
WealthHig
AuChildrenInfIndividualHoEthnicity &
Religion

Interest Health Occupation High Tech Auto Information Homeowner



TARGETED EMAIL RATES

RATES AVAILABLE UPON REQUEST

TARGETED DISPLAY Advertising

Target the right audience with the right ads at the exact right time.

Our target audience solutions leverage the power of keywords, ensuring your ads will only be shown to consumers as they research and shop for things you sell. Even when they look at your competitors' websites, or articles about products and services you offer, your ads will be shown. With this targeting methodology, we incorporate local knowledge and preferences to ensure you are delivering the right ads to the right audience at the right time.

BENEFITS

- Multi-tactic approach offers flexibility in achieving your advertising objective
- All campaigns are geo-targeted, ensuring we only share your ad with potential customers in your defined service area
- High performance, customized audience targeting

FEATURES

- Multi-tactic strategies including site re-targeting, keyword search re-targeting, contextual, geotargeting, geo-fencing,CRM, video, mobile to social and more!
- Ongoing daily optimization using advanced algorithms
- Monthly reporting for all campaigns withsupport for display on web, mobile, video and Facebook ad units

HIGHLY CUSTOMIZABLE SERVICE FOR ADS ACROSS WEBSITES. Inquire for rates and details.

SPECIALTY RESOURCES & SERVICES UNIQUE REGIONAL RESOURCES

The Magazine the Valley Lives By is also the region's resource for unique specialty guides and publications. Each is distributed in 15,000 copies of Lehigh Valley Style and receives bonus distribution at advertiser locations and special events throughout the year.







OCTOBER 2024 Rates Starting at \$999



NOVEMBER 2024 Rates Starting at \$999



Ask your account executive about our other publications: Berks County Living & Susauehanna Style



Looking for a partner to design and produce a custom publication for your business?

Our outstanding team of content creators and designers are available to work with you to create a publication of your own.



TAP INTO OUR CREATIVE SERVICES

If you love the way Lehiah Valley Style looks and need help with your own creative, our Creative Services division is a full-service graphic design studio focused on building strong brands for local businesses. Simple to complex-we work with you to clearly understand your project and then translate creative concepts into effective visual communication. We have helped deliver creative solutions for companies in many different industries, helping to build brands not just design, because we believe that a strong brand identity is the secret to a successful business!

Desian

- Annual Reports
- Collateral
- Fditorial
- Experience
- Identity

Advertisina

- Brand Strategy
- Direct Mail
- Media Plannina
- Outdoor
- Point Of Sale
- Print
- Signage
- Trade Show

Diaital Marketina

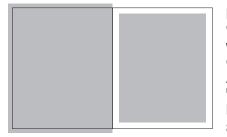
- Digital Advertising
- Digital Strategy
- Mobile Sites
- SFO
- Social Media
- Website

AD SPECIFICATIONS



2-Page Spread: 18 x 10.875

With 0.125" Bleed: 18.5 x 11125 All live matter must be 0.125 from trim



Full Page: 9 x 10.875

With 0.125" Bleed: 9.25 x 11.125 All live matter must be 0.125 from trim **Full Page Without Bleed:** 8 x 10

1/2 Horizontal: 7.625 x 4.875 1/3 Square: 4.875 × 4.875 1/2 Vertical: 4.875 x 7.5 **1/6 Horizontal:** 4.875 x 2.5

MECHANICAL SPECIFICTIONS

Our staff utilizes Adobe Creative Cloud. Any of the following layout files are acceptable: - InDesign (*.indd) - Photoshop (*.psd, *.tif, *.jpg, *.eps)

- Illustrator (*.ai, *.eps, *.pdf)
- Acrobat (*.pdf)

Non-Working Files

We also accept non-working files in ***.tif, *.jpg, *.eps** and ***.pdf** formats. Note that changes cannot be made to these files once received.

If submitting a non-working file:

- Outline or embed all fonts

- Embed all images

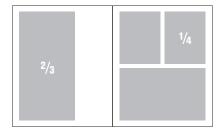
Contact your account representative for further instructions on how you can submit your artwork.

FILE SETUP

Set document dimensions to the correct size of the ad. It is not necessary to include printer marks such as crop, bleed and registration marks or page information.

All images must be 300dpi minimum.

Ads submitted as a flattened ***.jpg** should be **600dpi** to ensure the text appears crisp.



2/3 Vertical: 4.875 x 10

1/4 Vertical: 375 x 4875** **Specialty Ad Sections Only (Style Market, Support Local & Professional Profiles)

COLOR

All colors must be built from process colors CMYK. Convert any spot colors or Registration Black to process CMYK.

RICH BLACK CMYK C: 75 M: 63 Y: 63 K: 100

COLOR PROFILE

North America Prepress 2 Working CMYK - U.S. Web Coated (SWOP) v2

Disclaimer: Ads are accepted with the understanding that we will make reasonable efforts to match color specifications. However, we cannot guarantee exact color reproduction and will not rebate or adjust except where reproduction clearly diminishes its utility or effectiveness. Color is not an exact science and can appear differently in other publications due to difference in printers, in-line issues and paper stock.